



PHARMASERV LOGISTICS



SERVING YOUR MARKET



BIOTECH DISTRIBUTION
PLATFORM



SOLUTIONS

Company Presentation of Pharmserv Logistics, a brand of Pharmserv GmbH & Co. KG

Pharmaceutical logistics and pre-wholesale solutions



Global Lead Logistics Provider

Headquarters:

→ Behringwerke Marburg

Management of Pharmaserv GmbH & Co. KG:

→ Owner-managed company; CEO: Thomas Janssen

Head of Pharmaserv Logistics:

→ Dr. Martin Egger

Focus:

→ Pharma, biotech and medical products

Expertise:

- More than 15 years of experience in pharma and biotech logistics
- Experts: industrial engineers, logistics graduates, certified foremen, freight forwarders and experts in warehouse logistics





Quality is Our Norm

- Pharmaserv Logistics is certified in compliance with ISO 9001, ISO 14001 and BS OHSAS 18001.
- Our warehousing services comply with good manufacturing practice (GMP).
- Our transport services comply with good distribution practice (GDP).
- The German Federal Aviation Office (LBA) has certified us as a "regulated agent" for the secure dispatch of airfreight.
- Competent organizational areas in IT, auditing and calibration.





Our References (Excerpt)





How to Contact Us



Dr. Martin Egger
Head of Pharmaserv Logistics

Pharmaserv GmbH & Co. KG
Emil-von-Behring-Str. 76
35041 Marburg
Telephone: +49 (0) 6421 39-4270
E-mail: Martin.Egger@pharmaserv.de



Manuel Papstein
Senior Manager Business Development

Pharmaserv GmbH & Co. KG
Emil-von-Behring-Str. 76
35041 Marburg
Telephone: +49 (0) 6421 39-2800
E-mail: Manuel.Papstein@Pharmaserv.de



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» “Serving your market” is our customer promise and means you can rely on first-rate pharmaceutical expertise when tapping and supplying your target markets. Pharmaserv Logistics observes all compliance requirements to ensure that your products get to their destination when you want without compromising on quality. «



SERVING YOUR MARKET | TARGET GROUPS | SMALLSIZED



Small-Sized

Our solution

- Advice on structuring your logistic processes
- A scalable end-to-end solution for all your international logistics
- Flexible, cost-sensitive processes for your emerging markets
- One interface for all your logistics requirements
- Takeover of process stages or your entire pharmaceutical logistics



How even smaller companies can tap their target markets with safe, flexible logistic solutions.

Xiaohua Li, pharmacist, Chinese province of Guangzhou



SERVING YOUR MARKET | TARGET GROUPS | MEDIUM-SIZED



Medium-Sized

Our solution

- Advice and assistance with internationalizing your logistics
- Scalable end-to-end solution for all your logistics
- Takeover of individual process stages or your entire pharma logistics
- High quality standards thanks to years of experience and extensive certification
- Maximum transparency through supply chain visibility



How specialized logistics solutions can help medium-sized companies supply their emerging markets.

Martha Ribeiro, Brasília (Brazil)



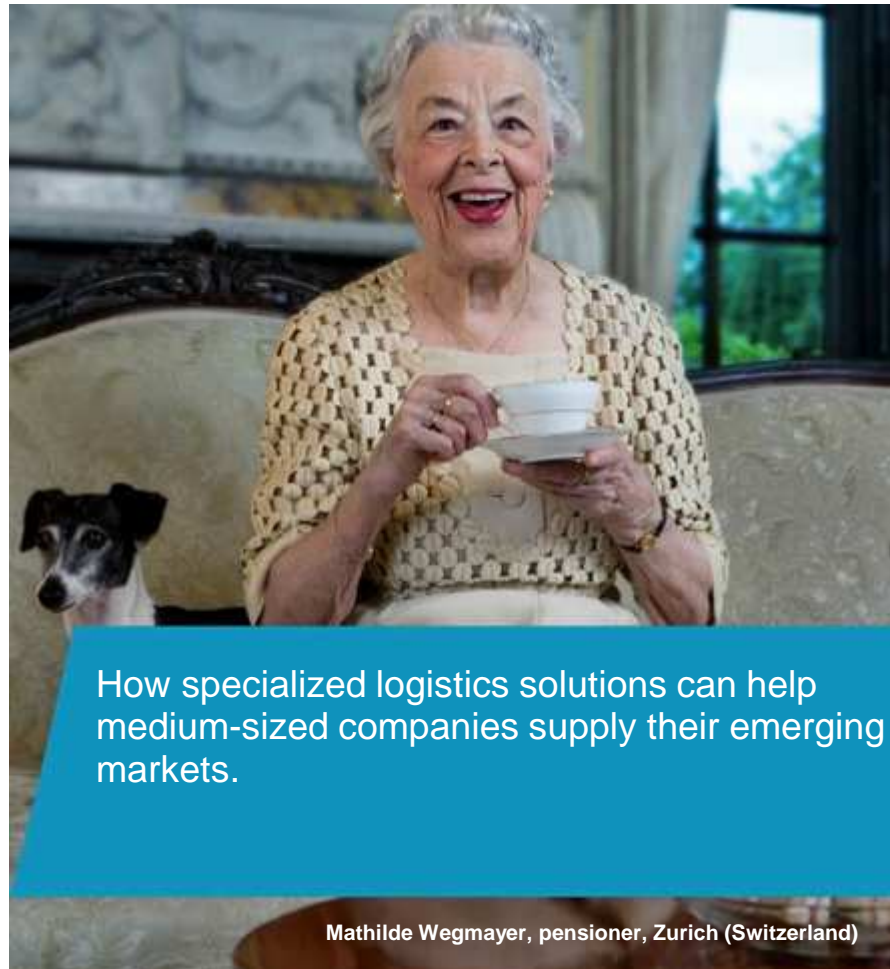
SERVING YOUR MARKET | TARGET GROUPS | LARGE-SIZED



Large-Sized

Our solution

- Flexible national and international distribution concepts also for smaller batches thanks to the biotech distribution platform
- Well-designed, efficient cargo and LTL solutions
- Compliance with the latest regulatory requirements
- Extensive consulting and assistance with optimizing logistic processes and serialization



How specialized logistics solutions can help medium-sized companies supply their emerging markets.

Mathilde Wegmayer, pensioner, Zurich (Switzerland)



European Distribution

Our solution

- A fully scalable end-to-end solution for all your European logistics
- A central warehouse at the heart of Germany that allows you to reach all European countries as fast as possible
- Exceptionally experienced logistics experts with a wealth of knowledge relating to the warehousing and distribution of pharma, biotech and medicinal products



How international companies can tap into logistic structures for the European market.

Alois Baumgartner, pensioner, Munich (Germany)



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Biotech Distribution Platform

Know-how

Technology

Infrastructure

Global
Network

Operations

Platform Solutions

Warehousing

Distribution

Sourcing

Airfreight

Seafreight

Customs

Packaging

Manufacturing

Supply Chain Visibility



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SOLUTIONS

Platform solutions



Pre-wholesale
Warehouse
Distribution
Airfreight
Seafreight
Customs
Packaging
Sourcing
Manufacturing
Supply chain visibility



SOLUTIONS | WAREHOUSE

Warehouse



- Audited GMP warehousing (+2°C from +8°C, +15°C to +25°C and -18°C)
- Single-batch storage including batch tracking
- Temperature and humidity monitoring incl. alarm chain
- Variable cooling and air-conditioning concept
- Validated WMS, with interface to customer if required
- Pest control
- Qualified, experienced GMP warehouse specialists





SOLUTIONS | DISTRIBUTION

Distribution



- Outlay reduced by using LLP concept
- Full service from one source
- Access to an international network of competent, audited freight forwarders
- Concentration on supply chain design facilitates
- flexibility through multi-modal distribution solutions
- Compliance thanks to GDP-compliant processes and documentation





SOLUTIONS | MANUFACTURING

Manufacturing



- Secondary packaging as per §13 AMG (German Medicinal Act)
- Access to manufacturing room for repacking and reworking
- Comprehensive logistic services from one source
- GMP-compliant manufacturing documents





SOLUTIONS | AIRFREIGHT

Airfreight



- Safe delivery of your goods to the recipient
- Your airfreight shipment handled directly from one source - free airport or door-to-door
- Audited packaging for passive dispatch from various manufacturers
- Optional handling with active cooling solutions, e.g. Envirotainer or Opticooler/Unicooler
- Freight rate optimization with packing data simulator





SOLUTIONS | SEAFREIGHT

Seafreight



- Comprehensive seafreight handling by one partner
- Access to several seafreight forwarders through just one contact
- Organization of logistic processes to and/or from sea port
- Reefer stuffing (20" and 40")





SOLUTIONS | CUSTOMS



Customs

- Safe handling through constant updating of customs knowledge
- Our customs professionals deployed as needed
- Export and import handling via ATLAS
- Supplier declaration management
- Permit and authority management





SOLUTIONS | PACKAGING

Packaging



- Advice on the selection of packaging solutions
- Identification of alternative, more economical packaging
- Packaging ordered via online shop or during delivery process
- Various types of packaging and pre-conditioned cooling aggregates always available
- Assistance with packaging audits





SOLUTIONS | SOURCING | PHARMASERV-SHOP



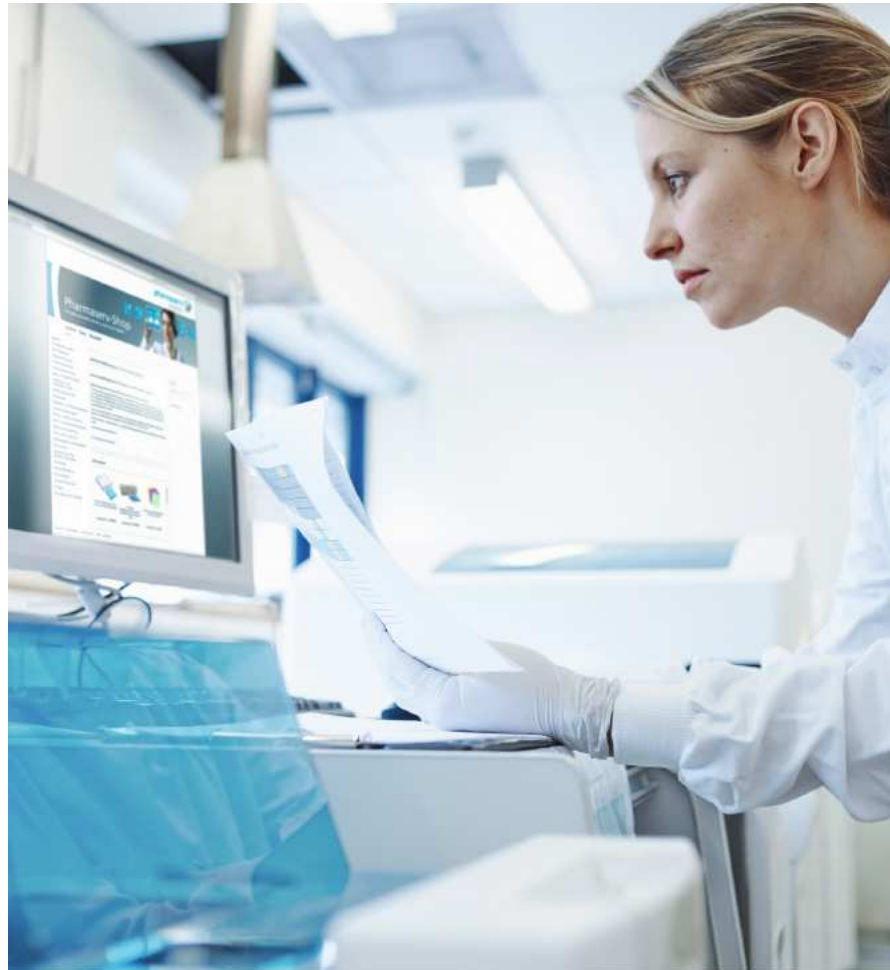
Sourcing: The Pharmaserv-Shop

Here you can choose from an extensive range of products for the pharma and biotech industries:

- Laboratory materials and raw materials
- Personal protective equipment
- Extensive range of cleaning agents and disinfectants
- Verified airfreight packaging

Further information:

www.pharmaserv-shop.de





SOLUTIONS | SUPPLY CHAIN VISIBILITY



Supply Chain Visibility

- Valid, trackable temperature and humidity data
- Track & trace already available for the majority of all shipments
- Archive of temperature data from transports
- Meaningful business and controlling reports
- Ready for auditing - data always available
- Client-specific parameters (KPI)





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Thank You Very Much!

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